



UPPER TOP TIPS

1. AUDITEL - THE SPECIALIST CONSULTANTS WITH A BIG PLUS

Whilst we have a well deserved reputation amongst our many clients, and within our industry and the professions, for being top flight specialists in our core disciplines of communications, energy, utilities, and non-core essential business costs, **did you know** that over the years we have developed many carefully researched contacts in a wide variety of other areas? Many of our clients are benefiting from introductions to those contacts, and now see us as a first port of call in fulfilling their requirements for the right organisation for the job; saves even more time and money! **Just a few examples appear below**, so do ask for more, no obligation, information from your Auditel contact.

2. BUSINESS INSURANCES

Been with the same broker for years? Many clients have longstanding relations with their broker (often a family contact is involved) and have reached a comfort zone of acceptance of the yearly quotation. It is often seen as difficult to switch to another, yet, **does your broker do a full, no cost review every year** to assess and update your current needs before getting the renewal quote? Amazingly, many do not, so how could they be getting it right?! Our "Top Ten" insurance colleagues will carry out **a free and fully confidential review** of your needs, and will not only guarantee not to prejudice your position with the existing broker (or the insurance market), but will even give you **a written guarantee of the savings** you can achieve - **before** you switch. They deal with all types of insurance, and a number of our clients are already benefiting from premium reductions of 25% and more, PLUS improved cover, so ask your Auditel consultant to put you in touch to see how this could work for you. Incidentally, did you know that by trying to get a variety of quotes from different brokers you won't achieve a better result - industry rules mean the insurers lock you out of the market, **but** this will not happen with the confidential review and guarantees offered by our colleagues.

3. WASTE

Do the WEEE Regulations, or the Packaging Regulations, or the rest of them apply to your business, or are you just fed up with waste costing too much for "rubbish" service? Keeping all this under control without the help of industry experts is not only time consuming, but also expensive. Auditel could help on both counts.

4. WHAT DO STAFF ABSENCES COST YOUR BOTTOM LINE?

A real nightmare area for many organisations, and **wouldn't it be great to know to the £ how much each and every absence for each and every employee costs?** That information is a really useful eye opener!!! A highly affordable, low cost system is now achieving big savings of management time, full management reports, maintenance of departmental cover and happier staff - and all for a fraction of the cost of using valuable staff time on these tasks. Ask for details of this simple way to maximise efficiency.

5. ENERGY

Does your total spend on gas and electricity from all sites exceed £40K a year? If so, ask how you could benefit from access to wholesale prices previously only available to massive organisations.

6. FINANCE

Are you looking to expand, or to acquire plant, machinery, premises, commercial vehicles cars, or just about anything? Your Auditel consultant can introduce you to some really great organisations. Just ask.

7. FEELING GREEN?

Companies with a green conscience and policies are finding great marketing benefits - customers are choosing wisely - contracts being awarded demand "green". From policies, to implementation, from guidance to green energy - **Auditel can help you meet the green needs.**

