



UPPER
TOP TIPS

1. AUDITEL – ALWAYS WORKING IN YOUR INTERESTS

One of the vital things that makes us valuable to our clients is that we view our work for them through their eyes. Having us sit on your side of the table makes a huge difference, especially when looking at all the confusion marketing with which every company is bombarded. Our proven, risk free, **"Four Steps to Success"** methodology encompassed within our unique **Total Cost of Purchase™** system means our clients are carefully guided through this time wasting maze and given a selection of easily comparable options from which to choose. On top of that, all our clients can readily access the **many added value services** we can offer through our network of contacts, who are carefully researched and have given us the confidence to introduce them to our clients to assist in a wide variety of other areas. Many of our clients are already benefiting from introductions to those contacts, and now see us as a first port of call in fulfilling their requirements for the right organisation for the job; saves even more time and money! **Just a few examples appear below**, so do ask for more, no obligation, information from your Auditel contact.

2. WHAT ABOUT EMPLOYEE BENEFITS?

Everyone sees pensions in the news, but this is far more. This Top Ten organisation offers consultancy and access to services across this **vital area for companies, employees and directors alike** – from healthcare, to financial planning, to investment advice, to pension services, and helps your staff understand what's there.

3. MEETINGS AND TRAVEL COSTS AND TIME?

Want to make meetings easier and minimise travel costs and time? The ease of using **the latest in dial-up audio conferencing scores a bullseye on both counts**, enabling staff at different locations to discuss and contribute just as effectively as if they were face to face – and all without leaving their location! Think how much cheaper and easier this is than getting everyone to one meeting room, making them even more productive.

4. LOOKING FOR FINANCE?

Another top organisation with independent access to the whole lending market, and experienced in putting together bespoke deals for clients – it could be for asset finance, to buy plant and machinery, to buy commercial premises, to re-structure existing commitments more advantageously, to expand, or even to get you the right deal for your personal finances. **Their independence means they get what's right for you**, and frequently with access to terms not available on the open market – can your bank say the same? Doubt it!!

5. IDENTIFYING ALL THOSE PERSONAL CALLS FOR THE VATMAN

If you don't do it right there are problems ahead, but Auditel can show you how this process can easily be automated, saving your staff and you time in the process – and we all know "time is money".

6. RED TAPE NIGHTMARE ?

All employers face a daily nightmare of responsibilities in keeping track of **Human Resources** and **Health & Safety** regulations – miss something and you could have an expensive trip to the Employment Tribunal or a Court. That could be off your shoulders if you had 24/7/365 support in both areas for a modest monthly amount! This scheme has been operating for over 10 years through an independent subsidiary of a major bank – and no, you don't have to change your bank!

7. LOOKING FOR NEW EQUIPMENT?

A standard part our service is that **Auditel help specify and source the right telecoms equipment, as well as many other types** – let the experts sit on your side of the fence and help you get the right kit for the job, at the right price – just ask! We could save you a lot of time and effort and get you operational quicker.

Got another problem? Just ask your Auditel contact – the chances are you can be pointed in the right direction, and save even more time and money in the process!

